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Monsanto

MONSANTO INDUSTRIAL CHEMICALS CO.
9229 East Marginal Way South
P. O. Box 80953
Seattle, Washington 98108
Phone: (206) 762-2600

April 10, 1979

Mr. L. F. Fuller
Lone Star Industries, Inc.
3801 E. Marginal Way South
Seattle, Washington 98134

Dear Mr. Fuller:

In reference to your letter of March 28, 1979, this is to clarify some of the issues you raised.

Monsanto does not feel the odor detected during the recent VBLS test at your plant is hazardous with prolonged exposure at the concentration levels experienced. So this can be quantitatively supported, Monsanto would like to have its industrial hygienist monitor exposure levels with and without the addition of VBLS to your recycle stream. Standard OSHA approved test procedures would be followed and the results and interpretations of results would be confidentially discussed with Lone Star management.

In reply to your question, "What is it worth for Lone Star" to use our VBLS material. Monsanto would be willing to pay Lone Star approximately \$12.45/ton of VBLS F.O.B. Lone Star. This is the current dump fee Monsanto pays for landfilling this material. Based on the most current internal Monsanto projections, approximately 10,000 tons of VBLS will be generated this year. I think its a bit premature to get into the details of a contract at this point; however, I feel that mutual agreement can be reached when that time comes.

Monsanto is interested in the logistics of the long term handling of the material. Our concerns are directed at minimizing the

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a unit of Monsanto Company

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Mr. L. F. Fuller

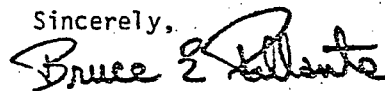
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transportation of handling and providing enough surge to accommodate minor upsets at either your plant or our plant. Specifically, we would want to run at least over 4-day holidays with no required deliveries. We are open to your ideas and suggestions in this area.

Please let us know when you are in a position to continue your evaluation of this joint project. We would like to give you and your people a chance to see our plant. Perhaps that would be an ideal time to discuss where we go from here. On behalf of Monsanto I would like to thank you for all the cooperation Lone Star has provided thus far and we hope the experiment proves beneficial for both of us.

Sincerely,



B. E. Pallante
Sr. Process Engineer

BEP:ps